

## STONEBROOK OF FT. MYERS - CDD CONCESSION INCOME STATEMENT For the Eight Months Ending May 31, 2007

	<u>CURRENT MONTH</u>	<u>%</u>	<u>BUDGET MONTH</u>	<u>%</u>	<u>VARIANCE</u>	<u>YEAR - TO DATE</u>	<u>%</u>	<u>BUDGET Y-T-D</u>	<u>%</u>	<u>VARIANCE</u>
<b>INCOME</b>										
<b>CONCESSION INCOME:</b>										
CONCESSION FOOD SALES	2,933.01	19.23%	3,022.00	21.37%	(88.99)	39,519.46	28.83%	41,437.00	25.10%	(1,917.54)
FOOD/CART SALES	376.70	2.47%	91.00	0.64%	285.70	2,611.45	1.91%	2,551.00	1.54%	60.45
CONCESSION BEER SALES	4,095.71	26.85%	5,839.00	41.29%	(1,743.29)	32,612.46	23.79%	49,931.00	30.24%	(17,318.54)
BEER/CART SALES	3,396.32	22.26%	1,927.00	13.63%	1,469.32	22,259.57	16.24%	21,526.00	13.04%	733.57
CONCESSION SOFT BEVERAGE	3,207.48	21.02%	2,886.00	20.41%	321.48	30,630.69	22.35%	40,703.00	24.65%	(10,072.31)
SOFT BEVERAGE /CARTS SALES	1,246.56	8.17%	375.00	2.65%	871.56	9,431.35	6.88%	8,969.00	5.43%	462.35
<b>TOTAL CONCESSION INCOME</b>	<b>15,255.78</b>	<b>100.00%</b>	<b>14,140.00</b>	<b>100.00%</b>	<b>1,115.78</b>	<b>137,064.98</b>	<b>100.00%</b>	<b>165,117.00</b>	<b>100.00%</b>	<b>(28,052.02)</b>
<b>COST OF SALES:</b>										
CONCESSION FOOD	1,529.02	46.20%	1,183.00	38.00%	346.02	15,711.34	37.29%	16,716.00	38.00%	(1,004.66)
CONCESSION BEER	2,384.71	31.83%	2,407.00	30.99%	(22.29)	16,179.04	29.49%	22,152.00	31.00%	(5,972.96)
CONCESSION SOFT BEVERAGE	1,247.39	28.01%	832.00	25.51%	415.39	10,834.69	27.04%	12,668.00	25.50%	(1,833.31)
<b>TOTAL COST OF SALES</b>	<b>5,161.12</b>	<b>33.83%</b>	<b>4,422.00</b>	<b>31.27%</b>	<b>739.12</b>	<b>42,725.07</b>	<b>31.17%</b>	<b>51,536.00</b>	<b>31.21%</b>	<b>(8,810.93)</b>
<b>GROSS PROFIT</b>	<b>10,094.66</b>	<b>66.17%</b>	<b>9,718.00</b>	<b>68.73%</b>	<b>376.66</b>	<b>94,339.91</b>	<b>68.83%</b>	<b>113,581.00</b>	<b>68.79%</b>	<b>(19,241.09)</b>
<b>EXPENSES:</b>										
<b>CONCESSION EXPENSES:</b>										
BEVERAGE CART MAINTENANCE	0.00	0.00%	70.00	0.50%	(70.00)	10.16	0.01%	640.00	0.39%	(629.84)
EMPLOYEE NEW HIRE	30.00	0.20%	0.00	0.00%	30.00	90.00	0.07%	30.00	0.02%	60.00
EQUIPMENT REPAIR	0.00	0.00%	25.00	0.18%	(25.00)	0.00	0.00%	200.00	0.12%	(200.00)
LICENSES/PERMITS	0.00	0.00%	0.00	0.00%	0.00	734.00	0.54%	683.00	0.41%	51.00
P/R CONCESSION	4,225.45	27.70%	2,545.00	18.00%	1,680.45	29,497.94	21.52%	29,721.00	18.00%	(223.06)
PAYROLL CART	550.68	3.61%	636.00	4.50%	(85.32)	6,734.52	4.91%	7,430.00	4.50%	(695.48)
PAYROLL TAXES/CONCESSION	764.16	5.01%	509.00	3.60%	255.16	5,797.15	4.23%	5,944.00	3.60%	(146.85)
PAY RELATED GROUP INSURAN	270.49	1.77%	269.00	1.90%	1.49	2,980.64	2.17%	2,152.00	1.30%	828.64
REPAIRS/MAINTENANCE	53.73	0.35%	0.00	0.00%	53.73	53.73	0.04%	0.00	0.00%	53.73

06/19/07

04:35 PM

2

**STONEBROOK OF FT. MYERS - CDD  
CONCESSION INCOME STATEMENT  
For the Eight Months Ending May 31, 2007**

	<u>CURRENT</u> <u>MONTH</u>	<u>%</u>	<u>BUDGET</u> <u>MONTH</u>	<u>%</u>	<u>VARIANCE</u>	<u>YEAR - TO</u> <u>DATE</u>	<u>%</u>	<u>BUDGET</u> <u>Y-T-D</u>	<u>%</u>	<u>VARIANCE</u>
SUPPLIES	534.63	3.50%	350.00	2.48%	184.63	5,759.66	4.20%	4,250.00	2.57%	1,509.66
SURCHARGE TAX	24.39	0.16%	74.00	0.52%	(49.61)	176.57	0.13%	680.00	0.41%	(503.43)
<b>TOTAL CONCESSION EXPENSES</b>	<b>6,453.53</b>	<b>42.30%</b>	<b>4,478.00</b>	<b>31.67%</b>	<b>1,975.53</b>	<b>51,834.37</b>	<b>37.82%</b>	<b>51,730.00</b>	<b>31.33%</b>	<b>104.37</b>
<b>NET PROFIT/(LOSS)</b>	<b>3,641.13</b>	<b>23.87%</b>	<b>5,240.00</b>	<b>37.06%</b>	<b>(1,598.87)</b>	<b>42,505.54</b>	<b>31.01%</b>	<b>61,851.00</b>	<b>37.46%</b>	<b>(19,345.46)</b>