

STONEBROOK OF FT. MYERS - CDD
CONCESSION INCOME STATEMENT
For the Nine Months Ending June 30, 2007

| | <u>CURRENT</u> <u>MONTH</u> | <u>%</u> | <u>BUDGET</u> <u>MONTH</u> | <u>%</u> | <u>VARIANCE</u> | <u>YEAR - TO</u> <u>DATE</u> | <u>%</u> | <u>BUDGET</u> <u>Y-T-D</u> | <u>%</u> | <u>VARIANCE</u> |
|--------------------------------|--------------------------------|----------------|-------------------------------|----------------|-----------------|---------------------------------|----------------|-------------------------------|----------------|--------------------|
| INCOME | | | | | | | | | | |
| CONCESSION INCOME: | | | | | | | | | | |
| CONCESSION FOOD SALES | 1,556.55 | 18.02% | 2,288.00 | 26.84% | (731.45) | 41,076.01 | 28.19% | 43,725.00 | 25.18% | (2,648.99) |
| FOOD/CART SALES | 221.45 | 2.56% | 69.00 | 0.81% | 152.45 | 2,832.90 | 1.94% | 2,620.00 | 1.51% | 212.90 |
| CONCESSION BEER SALES | 2,022.50 | 23.41% | 2,782.00 | 32.63% | (759.50) | 34,634.96 | 23.77% | 52,713.00 | 30.36% | (18,078.04) |
| BEER/CART SALES | 1,887.67 | 21.85% | 918.00 | 10.77% | 969.67 | 24,147.24 | 16.57% | 22,444.00 | 12.93% | 1,703.24 |
| CONCESSION SOFT BEVERAGE | 2,113.15 | 24.46% | 2,184.00 | 25.62% | (70.85) | 32,743.84 | 22.47% | 42,887.00 | 24.70% | (10,143.16) |
| SOFT BEVERAGE /CARTS SALES | 836.36 | 9.68% | 284.00 | 3.33% | 552.36 | 10,267.71 | 7.05% | 9,253.00 | 5.33% | 1,014.71 |
| TOTAL CONCESSION INCOME | 8,637.68 | 100.00% | 8,525.00 | 100.00% | 112.68 | 145,702.66 | 100.00% | 173,642.00 | 100.00% | (27,939.34) |
| COST OF SALES: | | | | | | | | | | |
| CONCESSION FOOD | 726.15 | 40.84% | 896.00 | 38.01% | (169.85) | 16,437.49 | 37.44% | 17,612.00 | 38.00% | (1,174.51) |
| CONCESSION BEER | 1,371.59 | 35.08% | 1,147.00 | 31.00% | 224.59 | 17,550.63 | 29.86% | 23,299.00 | 31.00% | (5,748.37) |
| CONCESSION SOFT BEVERAGE | 844.89 | 28.65% | 629.00 | 25.49% | 215.89 | 11,679.58 | 27.15% | 13,297.00 | 25.50% | (1,617.42) |
| TOTAL COST OF SALES | 2,942.63 | 34.07% | 2,672.00 | 31.34% | 270.63 | 45,667.70 | 31.34% | 54,208.00 | 31.22% | (8,540.30) |
| GROSS PROFIT | 5,695.05 | 65.93% | 5,853.00 | 68.66% | (157.95) | 100,034.96 | 68.66% | 119,434.00 | 68.78% | (19,399.04) |
| EXPENSES: | | | | | | | | | | |
| CONCESSION EXPENSES: | | | | | | | | | | |
| BEVERAGE CART MAINTENANCE | 0.00 | 0.00% | 70.00 | 0.82% | (70.00) | 10.16 | 0.01% | 710.00 | 0.41% | (699.84) |
| EMPLOYEE NEW HIRE | 0.00 | 0.00% | 15.00 | 0.18% | (15.00) | 90.00 | 0.06% | 45.00 | 0.03% | 45.00 |
| EQUIPMENT REPAIR | 0.00 | 0.00% | 25.00 | 0.29% | (25.00) | 0.00 | 0.00% | 225.00 | 0.13% | (225.00) |
| LICENSES/PERMITS | 0.00 | 0.00% | 0.00 | 0.00% | 0.00 | 734.00 | 0.50% | 683.00 | 0.39% | 51.00 |
| P/R CONCESSION | 2,821.45 | 32.66% | 1,534.00 | 17.99% | 1,287.45 | 32,319.39 | 22.18% | 31,255.00 | 18.00% | 1,064.39 |
| PAYROLL CART | 705.34 | 8.17% | 384.00 | 4.50% | 321.34 | 7,439.86 | 5.11% | 7,814.00 | 4.50% | (374.14) |
| PAYROLL TAXES/CONCESSION | 555.48 | 6.43% | 307.00 | 3.60% | 248.48 | 6,352.63 | 4.36% | 6,251.00 | 3.60% | 101.63 |
| PAY RELATED GROUP INSURAN | 293.12 | 3.39% | 269.00 | 3.16% | 24.12 | 3,273.76 | 2.25% | 2,421.00 | 1.39% | 852.76 |
| REPAIRS/MAINTENANCE | 0.00 | 0.00% | 0.00 | 0.00% | 0.00 | 53.73 | 0.04% | 0.00 | 0.00% | 53.73 |

07/19/07

08:09 AM

2

**STONEBROOK OF FT. MYERS - CDD
CONCESSION INCOME STATEMENT
For the Nine Months Ending June 30, 2007**

| | <u>CURRENT MONTH</u> | <u>%</u> | <u>BUDGET MONTH</u> | <u>%</u> | <u>VARIANCE</u> | <u>YEAR - TO DATE</u> | <u>%</u> | <u>BUDGET Y-T-D</u> | <u>%</u> | <u>VARIANCE</u> |
|----------------------------------|--------------------------|---------------|-------------------------|---------------|-------------------|---------------------------|---------------|-------------------------|---------------|--------------------|
| SUPPLIES | 499.18 | 5.78% | 300.00 | 3.52% | 199.18 | 6,258.84 | 4.30% | 4,550.00 | 2.62% | 1,708.84 |
| SURCHARGE TAX | 19.62 | 0.23% | 35.00 | 0.41% | (15.38) | 196.19 | 0.13% | 715.00 | 0.41% | (518.81) |
| TOTAL CONCESSION EXPENSES | 4,894.19 | 56.66% | 2,939.00 | 34.48% | 1,955.19 | 56,728.56 | 38.93% | 54,669.00 | 31.48% | 2,059.56 |
| NET PROFIT/(LOSS) | 800.86 | 9.27% | 2,914.00 | 34.18% | (2,113.14) | 43,306.40 | 29.72% | 64,765.00 | 37.30% | (21,458.60) |