

**STONEBROOK OF FT. MYERS - CDD**  
**CONCESSION INCOME STATEMENT**  
**For the Ten Months Ending July 31, 2007**

	<u>CURRENT</u> <u>MONTH</u>	<u>%</u>	<u>BUDGET</u> <u>MONTH</u>	<u>%</u>	<u>VARIANCE</u>	<u>YEAR - TO</u> <u>DATE</u>	<u>%</u>	<u>BUDGET</u> <u>Y-T-D</u>	<u>%</u>	<u>VARIANCE</u>
<b>INCOME</b>										
<b>CONCESSION INCOME:</b>										
CONCESSION FOOD SALES	1,357.16	16.72%	1,846.00	22.00%	(488.84)	42,433.17	27.59%	45,571.00	25.03%	(3,137.83)
FOOD/CART SALES	195.73	2.41%	55.00	0.66%	140.73	3,028.63	1.97%	2,675.00	1.47%	353.63
CONCESSION BEER SALES	1,732.30	21.35%	3,068.00	36.57%	(1,335.70)	36,367.26	23.64%	55,781.00	30.64%	(19,413.74)
BEER/CART SALES	1,564.56	19.28%	1,012.00	12.06%	552.56	25,711.80	16.72%	23,456.00	12.89%	2,255.80
CONCESSION SOFT BEVERAGE	2,164.11	26.67%	2,132.00	25.41%	32.11	34,907.95	22.69%	45,019.00	24.73%	(10,111.05)
SOFT BEVERAGE /CARTS SALES	1,101.81	13.58%	277.00	3.30%	824.81	11,369.52	7.39%	9,530.00	5.24%	1,839.52
<b>TOTAL CONCESSION INCOME</b>	<b>8,115.67</b>	<b>100.00%</b>	<b>8,390.00</b>	<b>100.00%</b>	<b>(274.33)</b>	<b>153,818.33</b>	<b>100.00%</b>	<b>182,032.00</b>	<b>100.00%</b>	<b>(28,213.67)</b>
<b>COST OF SALES:</b>										
CONCESSION FOOD	694.95	44.75%	723.00	38.03%	(28.05)	17,132.44	37.69%	18,335.00	38.00%	(1,202.56)
CONCESSION BEER	1,208.17	36.65%	1,265.00	31.00%	(56.83)	18,758.80	30.22%	24,564.00	31.00%	(5,805.20)
CONCESSION SOFT BEVERAGE	819.07	25.08%	614.00	25.49%	205.07	12,498.65	27.01%	13,911.00	25.50%	(1,412.35)
<b>TOTAL COST OF SALES</b>	<b>2,722.19</b>	<b>33.54%</b>	<b>2,602.00</b>	<b>31.01%</b>	<b>120.19</b>	<b>48,389.89</b>	<b>31.46%</b>	<b>56,810.00</b>	<b>31.21%</b>	<b>(8,420.11)</b>
<b>GROSS PROFIT</b>	<b>5,393.48</b>	<b>66.46%</b>	<b>5,788.00</b>	<b>68.99%</b>	<b>(394.52)</b>	<b>105,428.44</b>	<b>68.54%</b>	<b>125,222.00</b>	<b>68.79%</b>	<b>(19,793.56)</b>
<b>EXPENSES:</b>										
<b>CONCESSION EXPENSES:</b>										
BEVERAGE CART MAINTENANCE	0.00	0.00%	70.00	0.83%	(70.00)	10.16	0.01%	780.00	0.43%	(769.84)
EMPLOYEE NEW HIRE	15.00	0.18%	0.00	0.00%	15.00	105.00	0.07%	45.00	0.02%	60.00
EQUIPMENT REPAIR	0.00	0.00%	25.00	0.30%	(25.00)	0.00	0.00%	250.00	0.14%	(250.00)
LICENSES/PERMITS	0.00	0.00%	0.00	0.00%	0.00	734.00	0.48%	683.00	0.38%	51.00
P/R CONCESSION	3,087.81	38.05%	1,510.00	18.00%	1,577.81	35,407.20	23.02%	32,765.00	18.00%	2,642.20
PAYROLL CART	744.42	9.17%	378.00	4.51%	366.42	8,184.28	5.32%	8,192.00	4.50%	(7.72)
PAYROLL TAXES/CONCESSION	603.57	7.44%	302.00	3.60%	301.57	6,956.20	4.52%	6,553.00	3.60%	403.20
PAY RELATED GROUP INSURAN	583.80	7.19%	269.00	3.21%	314.80	3,857.56	2.51%	2,690.00	1.48%	1,167.56
REPAIRS/MAINTENANCE	0.00	0.00%	0.00	0.00%	0.00	53.73	0.03%	0.00	0.00%	53.73

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SUPPLIES	633.49	7.81%	300.00	3.58%	333.49	6,892.33	4.48%	4,850.00	2.66%	2,042.33
SURCHARGE TAX	0.00	0.00%	39.00	0.46%	(39.00)	196.19	0.13%	754.00	0.41%	(557.81)
<b>TOTAL CONCESSION EXPENSES</b>	<b>5,668.09</b>	<b>69.84%</b>	<b>2,893.00</b>	<b>34.48%</b>	<b>2,775.09</b>	<b>62,396.65</b>	<b>40.57%</b>	<b>57,562.00</b>	<b>31.62%</b>	<b>4,834.65</b>
<b>NET PROFIT/(LOSS)</b>	<b>(274.61)</b>	<b>(3.38%)</b>	<b>2,895.00</b>	<b>34.51%</b>	<b>(3,169.61)</b>	<b>43,031.79</b>	<b>27.98%</b>	<b>67,660.00</b>	<b>37.17%</b>	<b>(24,628.21)</b>