

STONEBROOK OF FT. MYERS - CDD
CONCESSION INCOME STATEMENT
For the Four Months Ending January 31, 2007

	<u>CURRENT</u> <u>MONTH</u>	<u>%</u>	<u>BUDGET</u> <u>MONTH</u>	<u>%</u>	<u>VARIANCE</u>	<u>YEAR - TO</u> <u>DATE</u>	<u>%</u>	<u>BUDGET</u> <u>Y-T-D</u>	<u>%</u>	<u>VARIANCE</u>
INCOME										
CONCESSION INCOME:										
CONCESSION FOOD SALES	4,975.35	30.75%	6,760.00	26.44%	(1,784.65)	18,128.30	31.36%	19,023.00	27.76%	(894.70)
FOOD/CART SALES	366.50	2.27%	541.00	2.12%	(174.50)	934.00	1.62%	909.00	1.33%	25.00
CONCESSION BEER SALES	3,097.25	19.14%	6,760.00	26.44%	(3,662.75)	14,553.75	25.18%	20,723.00	30.24%	(6,169.25)
BEER/CART SALES	2,696.75	16.67%	3,583.00	14.01%	(886.25)	7,632.50	13.20%	7,213.00	10.53%	419.50
CONCESSION SOFT BEVERAGE	3,565.25	22.03%	6,240.00	24.40%	(2,674.75)	13,162.25	22.77%	17,541.00	25.60%	(4,378.75)
SOFT BEVERAGE /CARTS SALES	1,479.51	9.14%	1,685.00	6.59%	(205.49)	3,398.00	5.88%	3,119.00	4.55%	279.00
TOTAL CONCESSION INCOME	16,180.61	100.00%	25,569.00	100.00%	(9,388.39)	57,808.80	100.00%	68,528.00	100.00%	(10,719.20)
COST OF SALES:										
CONCESSION FOOD	1,879.87	35.19%	2,774.00	37.99%	(894.13)	6,922.81	36.32%	7,574.00	38.00%	(651.19)
CONCESSION BEER	1,734.38	29.93%	3,206.00	31.00%	(1,471.62)	6,566.77	29.60%	8,661.00	31.00%	(2,094.23)
CONCESSION SOFT BEVERAGE	1,497.65	29.69%	2,021.00	25.50%	(523.35)	4,877.12	29.45%	5,269.00	25.50%	(391.88)
TOTAL COST OF SALES	5,111.90	31.59%	8,001.00	31.29%	(2,889.10)	18,366.70	31.77%	21,504.00	31.38%	(3,137.30)
GROSS PROFIT	11,068.71	68.41%	17,568.00	68.71%	(6,499.29)	39,442.10	68.23%	47,024.00	68.62%	(7,581.90)
EXPENSES:										
CONCESSION EXPENSES:										
BEVERAGE CART MAINTENANCE	10.16	0.06%	70.00	0.27%	(59.84)	10.16	0.02%	360.00	0.53%	(349.84)
EMPLOYEE NEW HIRE	0.00	0.00%	0.00	0.00%	0.00	45.00	0.08%	15.00	0.02%	30.00
EQUIPMENT REPAIR	0.00	0.00%	25.00	0.10%	(25.00)	0.00	0.00%	100.00	0.15%	(100.00)
LICENSES/PERMITS	242.00	1.50%	0.00	0.00%	242.00	242.00	0.42%	0.00	0.00%	242.00
P/R CONCESSION	3,928.02	24.28%	4,602.00	18.00%	(673.98)	12,802.16	22.15%	12,336.00	18.00%	466.16
PAYROLL CART	953.38	5.89%	1,151.00	4.50%	(197.62)	3,199.87	5.54%	3,084.00	4.50%	115.87
PAYROLL TAXES/CONCESSION	781.03	4.83%	920.00	3.60%	(138.97)	2,560.33	4.43%	2,467.00	3.60%	93.33
PAY RELATED GROUP INSURAN	432.37	2.67%	269.00	1.05%	163.37	1,434.10	2.48%	1,076.00	1.57%	358.10
SUPPLIES	829.57	5.13%	525.00	2.05%	304.57	2,916.55	5.05%	2,050.00	2.99%	866.55

STONEBROOK OF FT. MYERS - CDD
CONCESSION INCOME STATEMENT
For the Four Months Ending January 31, 2007

	<u>CURRENT</u> <u>MONTH</u>	<u>%</u>	<u>BUDGET</u> <u>MONTH</u>	<u>%</u>	<u>VARIANCE</u>	<u>YEAR - TO</u> <u>DATE</u>	<u>%</u>	<u>BUDGET</u> <u>Y-T-D</u>	<u>%</u>	<u>VARIANCE</u>
SURCHARGE TAX	(24.32)	(0.15%)	98.00	0.38%	(122.32)	92.52	0.16%	266.00	0.39%	(173.48)
TOTAL CONCESSION EXPENSES	7,152.21	44.20%	7,660.00	29.96%	(507.79)	23,302.69	40.31%	21,754.00	31.74%	1,548.69
NET PROFIT/(LOSS)	3,916.50	24.20%	9,908.00	38.75%	(5,991.50)	16,139.41	27.92%	25,270.00	36.88%	(9,130.59)