

STONEYBROOK FT. MYERS CDD CONCESSION INCOME STATEMENT For the Three Months Ending December 31, 2007

	<u>CURRENT MONTH</u>	<u>%</u>	<u>BUDGET MONTH</u>	<u>%</u>	<u>VARIANCE</u>	<u>YEAR - TO DATE</u>	<u>%</u>	<u>BUDGET Y-T-D</u>	<u>%</u>	<u>VARIANCE</u>
INCOME										
CONCESSION INCOME:										
CONCESSION FOOD SALES	3,988.40	29.47%	4,875.00	30.35%	(886.60)	11,475.85	28.07%	13,628.00	29.53%	(2,152.15)
FOOD/CART SALES	362.28	2.68%	146.00	0.91%	216.28	1,004.57	2.46%	409.00	0.89%	595.57
CONCESSION BEER SALES	2,628.54	19.42%	5,063.00	31.52%	(2,434.46)	8,778.00	21.47%	14,728.00	31.92%	(5,950.00)
BEER/CART SALES	2,548.92	18.83%	1,316.00	8.19%	1,232.92	8,062.50	19.72%	3,829.00	8.30%	4,233.50
CONCESSION SOFT BEVERAGE	2,853.93	21.08%	4,125.00	25.68%	(1,271.07)	8,604.82	21.05%	12,025.00	26.06%	(3,420.18)
SOFT BEVERAGE /CARTS SALES	1,153.92	8.52%	536.00	3.34%	617.92	2,951.76	7.22%	1,523.00	3.30%	1,428.76
TOTAL CONCESSION INCOME	13,535.99	100.00%	16,061.00	100.00%	(2,525.01)	40,877.50	100.00%	46,142.00	100.00%	(5,264.50)
COST OF SALES:										
CONCESSION FOOD	1,018.36	23.41%	1,908.00	38.00%	(889.64)	3,282.62	26.30%	5,334.00	38.00%	(2,051.38)
CONCESSION BEER	1,742.88	33.66%	1,978.00	31.01%	(235.12)	5,939.83	35.27%	5,754.00	31.01%	185.83
CONCESSION SOFT BEVERAGE	1,375.81	34.33%	1,189.00	25.51%	186.81	3,337.39	28.88%	3,455.00	25.50%	(117.61)
TOTAL COST OF SALES	4,137.05	30.56%	5,075.00	31.60%	(937.95)	12,559.84	30.73%	14,543.00	31.52%	(1,983.16)
GROSS PROFIT	9,398.94	69.44%	10,986.00	68.40%	(1,587.06)	28,317.66	69.27%	31,599.00	68.48%	(3,281.34)
EXPENSES:										
CONCESSION EXPENSES:										
BEVERAGE CART MAINTENANCE	0.00	0.00%	70.00	0.44%	(70.00)	0.00	0.00%	210.00	0.46%	(210.00)
EMPLOYEE NEW HIRE	0.00	0.00%	0.00	0.00%	0.00	60.00	0.15%	15.00	0.03%	45.00
EQUIPMENT REPAIR	0.00	0.00%	25.00	0.16%	(25.00)	1,386.07	3.39%	75.00	0.16%	1,311.07
P/R CONCESSION	3,284.75	24.27%	2,891.00	18.00%	393.75	10,645.17	26.04%	8,306.00	18.00%	2,339.17

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PAYROLL CART	801.19	5.92%	723.00	4.50%	78.19	2,331.25	5.70%	2,076.00	4.50%	255.25
PAYROLL TAXES/CONCESSION	643.55	4.75%	578.00	3.60%	65.55	2,043.77	5.00%	1,661.00	3.60%	382.77
PAY RELATED GROUP INSURAN	325.12	2.40%	269.00	1.67%	56.12	1,139.35	2.79%	807.00	1.75%	332.35
SUPPLIES	731.49	5.40%	600.00	3.74%	131.49	2,865.12	7.01%	1,800.00	3.90%	1,065.12
TOTAL CONCESSION EXPENSES	5,786.10	42.75%	5,156.00	32.10%	630.10	20,470.73	50.08%	14,950.00	32.40%	5,520.73
NET PROFIT/(LOSS)	3,612.84	26.69%	5,830.00	36.30%	(2,217.16)	7,846.93	19.20%	16,649.00	36.08%	(8,802.07)