

STONEBROOK OF FT. MYERS - CDD CONCESSION INCOME STATEMENT For the Ten Months Ending July 31, 2006

	<u>CURRENT MONTH</u>	<u>%</u>	<u>BUDGET MONTH</u>	<u>%</u>	<u>VARIANCE</u>	<u>YEAR - TO DATE</u>	<u>%</u>	<u>BUDGET Y-T-D</u>	<u>%</u>	<u>VARIANCE</u>
INCOME										
CONCESSION INCOME:										
CONCESSION FOOD SALES	2,455.25	26.68%	2,035.00	23.46%	420.25	45,739.08	28.80%	46,502.00	29.88%	(762.92)
FOOD/CART SALES	58.00	0.63%	55.00	0.63%	3.00	2,424.25	1.53%	2,564.00	1.65%	(139.75)
CONCESSION BEER SALES	3,257.00	35.39%	2,570.00	29.63%	687.00	41,895.81	26.38%	39,111.00	25.13%	2,784.81
BEER/CART SALES	627.50	6.82%	692.00	7.98%	(64.50)	18,321.50	11.53%	20,399.00	13.11%	(2,077.50)
CONCESSION SOFT BEVERAGE	2,462.50	26.76%	2,992.00	34.50%	(529.50)	41,564.23	26.17%	37,641.00	24.19%	3,923.23
SOFT BEVERAGE /CARTS SALES	342.42	3.72%	329.00	3.79%	13.42	8,897.77	5.60%	9,396.00	6.04%	(498.23)
TOTAL CONCESSION INCOME	9,202.67	100.00%	8,673.00	100.00%	529.67	158,842.64	100.00%	155,613.00	100.00%	3,229.64
COST OF SALES:										
CONCESSION FOOD	1,046.37	41.63%	794.00	37.99%	252.37	18,319.68	38.04%	18,643.00	38.00%	(323.32)
CONCESSION BEER	1,071.35	27.58%	1,011.00	30.99%	60.35	17,471.20	29.01%	18,450.00	31.00%	(978.80)
CONCESSION SOFT BEVERAGE	724.66	25.84%	1,030.00	31.01%	(305.34)	11,160.26	22.12%	14,586.00	31.01%	(3,425.74)
TOTAL COST OF SALES	2,842.38	30.89%	2,835.00	32.69%	7.38	46,951.14	29.56%	51,679.00	33.21%	(4,727.86)
GROSS PROFIT	6,360.29	69.11%	5,838.00	67.31%	522.29	111,891.50	70.44%	103,934.00	66.79%	7,957.50
EXPENSES:										
CONCESSION EXPENSES:										
BEVERAGE CART MAINTENANCE	0.00	0.00%	70.00	0.81%	(70.00)	0.00	0.00%	700.00	0.45%	(700.00)
EMPLOYEE NEW HIRE	0.00	0.00%	0.00	0.00%	0.00	30.00	0.02%	45.00	0.03%	(15.00)
EQUIPMENT REPAIR	0.00	0.00%	25.00	0.29%	(25.00)	0.00	0.00%	250.00	0.16%	(250.00)
ICE MACHINE LEASE	0.00	0.00%	165.00	1.90%	(165.00)	1,500.00	0.94%	1,650.00	1.06%	(150.00)
LICENSES/PERMITS	0.00	0.00%	0.00	0.00%	0.00	734.00	0.46%	683.00	0.44%	51.00
P/R CONCESSION	2,411.21	26.20%	1,475.00	17.01%	936.21	25,280.74	15.92%	25,290.00	16.25%	(9.26)
PAYROLL CART	1,101.79	11.97%	675.00	7.78%	426.79	6,800.56	4.28%	11,584.00	7.44%	(4,783.44)
PAYROLL TAXES/CONCESSION	562.07	6.11%	344.00	3.97%	218.07	5,132.34	3.23%	5,899.00	3.79%	(766.66)
PAY RELATED GROUP INSURAN	263.74	2.87%	269.00	3.10%	(5.26)	2,637.38	1.66%	2,690.00	1.73%	(52.62)
PAY RELATED 401(K) MATCH	0.00	0.00%	18.00	0.21%	(18.00)	0.00	0.00%	180.00	0.12%	(180.00)

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CONCESSION INCOME STATEMENT
For the Ten Months Ending July 31, 2006**

	CURRENT MONTH	%	BUDGET MONTH	%	VARIANCE	YEAR - TO DATE	%	BUDGET Y-T-D	%	VARIANCE
SUPPLIES	764.21	8.30%	175.00	2.02%	589.21	6,799.70	4.28%	4,470.00	2.87%	2,329.70
SURCHARGE TAX	12.56	0.14%	24.00	0.28%	(11.44)	854.82	0.54%	240.00	0.15%	614.82
TELEPHONE	0.00	0.00%	26.00	0.30%	(26.00)	0.00	0.00%	260.00	0.17%	(260.00)
TOTAL CONCESSION EXPENSES	5,115.58	55.59%	3,266.00	37.66%	1,849.58	49,769.54	31.33%	53,941.00	34.66%	(4,171.46)
NET PROFIT/(LOSS)	1,244.71	13.53%	2,572.00	29.66%	(1,327.29)	62,121.96	39.11%	49,993.00	32.13%	12,128.96