

**STONEYBROOK FT. MYERS CDD  
CONCESSION INCOME STATEMENT  
For the Eleven Months Ending August 31, 2008**

	<u>CURRENT M</u>						<u>YR-TO-DATE</u>					
	<u>2007 ACTUALS</u>	<u>ACTUALS</u>	<u>%</u>	<u>BUDGET</u>	<u>%</u>	<u>VARIANCE</u>	<u>2007 ACTUALS</u>	<u>ACTUALS</u>	<u>%</u>	<u>BUDGET</u>	<u>%</u>	<u>VARIANCE</u>
<b>INCOME</b>												
<b>CONCESSION INCOME:</b>												
CONCESSION FOOD SALES	1,723.32	1,498.77	21.43%	1,894.00	22.10%	(395.23)	44,156.49	47,730.21	29.22%	48,501.00	25.22%	(770.79)
FOOD/CART SALES	149.98	105.18	1.50%	57.00	0.67%	48.18	3,178.61	3,811.59	2.33%	2,713.00	1.41%	1,098.59
CONCESSION BEER SALES	2,499.88	2,276.92	32.56%	3,131.00	36.54%	(854.08)	38,867.14	38,573.61	23.62%	60,782.00	31.61%	(22,208.39)
BEER/CART SALES	1,021.35	1,086.39	15.54%	1,033.00	12.06%	53.39	26,733.15	29,190.02	17.87%	25,014.00	13.01%	4,176.02
CONCESSION SOFT BEVERAGE	2,277.62	1,573.03	22.50%	2,172.00	25.35%	(598.97)	37,185.57	33,055.29	20.24%	45,987.00	23.92%	(12,931.71)
SOFT BEVERAGE /CARTS SALES	749.76	452.26	6.47%	282.00	3.29%	170.26	12,119.28	10,968.96	6.72%	9,291.00	4.83%	1,677.96
<b>TOTAL CONCESSION INCOME</b>	<b>8,421.91</b>	<b>6,992.55</b>	<b>100.00%</b>	<b>8,569.00</b>	<b>100.00%</b>	<b>(1,576.45)</b>	<b>162,240.24</b>	<b>163,329.68</b>	<b>100.00%</b>	<b>192,288.00</b>	<b>100.00%</b>	<b>(28,958.32)</b>
<b>COST OF SALES:</b>												
CONCESSION FOOD	679.14	666.47	41.55%	741.00	37.98%	(74.53)	17,811.58	16,272.32	31.57%	19,462.00	38.00%	(3,189.68)
CONCESSION BEER	1,067.74	1,130.06	33.60%	1,291.00	31.00%	(160.94)	19,826.54	24,987.80	36.87%	26,598.00	31.00%	(1,610.20)
CONCESSION SOFT BEVERAGE	920.04	580.36	28.66%	626.00	25.51%	(45.64)	13,418.69	11,922.22	27.08%	14,096.00	25.50%	(2,173.78)
<b>TOTAL COST OF SALES</b>	<b>2,666.92</b>	<b>2,376.89</b>	<b>33.99%</b>	<b>2,658.00</b>	<b>31.02%</b>	<b>(281.11)</b>	<b>51,056.81</b>	<b>53,182.34</b>	<b>32.56%</b>	<b>60,156.00</b>	<b>31.28%</b>	<b>(6,973.66)</b>
<b>GROSS PROFIT</b>	<b>5,754.99</b>	<b>4,615.66</b>	<b>66.01%</b>	<b>5,911.00</b>	<b>68.98%</b>	<b>(1,295.34)</b>	<b>111,183.43</b>	<b>110,147.34</b>	<b>67.44%</b>	<b>132,132.00</b>	<b>68.72%</b>	<b>(21,984.66)</b>
<b>EXPENSES:</b>												
<b>CONCESSION EXPENSES:</b>												
BEVERAGE CART MAINTENANCE	0.00	1,365.24	19.52%	70.00	0.82%	1,295.24	10.16	1,365.24	0.84%	770.00	0.40%	595.24
EMPLOYEE NEW HIRE	0.00	15.00	0.21%	0.00	0.00%	15.00	105.00	165.00	0.10%	45.00	0.02%	120.00
EQUIPMENT REPAIR	0.00	0.00	0.00%	25.00	0.29%	(25.00)	0.00	1,386.07	0.85%	275.00	0.14%	1,111.07
LICENSES/PERMITS	0.00	0.00	0.00%	0.00	0.00%	0.00	734.00	1,007.71	0.62%	683.00	0.36%	324.71
P/R CONCESSION	2,529.61	2,533.52	36.23%	1,542.00	18.00%	991.52	37,936.81	36,661.31	22.45%	34,611.00	18.00%	2,050.31
PAYROLL CART	631.83	633.38	9.06%	386.00	4.50%	247.38	8,816.11	8,597.31	5.26%	8,654.00	4.50%	(56.69)
PAYROLL TAXES/CONCESSION	497.92	475.04	6.79%	308.00	3.59%	167.04	7,454.12	6,591.24	4.04%	6,921.00	3.60%	(329.76)
PAY RELATED GROUP INSURAN	763.77	324.96	4.65%	269.00	3.14%	55.96	4,621.33	4,023.58	2.46%	2,959.00	1.54%	1,064.58
REPAIRS/MAINTENANCE	0.00	0.00	0.00%	0.00	0.00%	0.00	53.73	0.00	0.00%	0.00	0.00%	0.00

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	<u>2007 ACTUALS</u>	<u>ACTUALS</u>	<u>%</u>	<u>BUDGET</u>	<u>%</u>	<u>VARIANCE</u>	<u>2007 ACTUALS</u>	<u>ACTUALS</u>	<u>%</u>	<u>BUDGET</u>	<u>%</u>	<u>VARIANCE</u>
SUPPLIES	535.36	634.35	9.07%	300.00	3.50%	334.35	7,427.69	10,496.00	6.43%	5,675.00	2.95%	4,821.00
SURCHARGE TAX	0.00	0.00	0.00%	0.00	0.00%	0.00	196.19	0.00	0.00%	0.00	0.00%	0.00
<b>TOTAL CONCESSION EXPENSES</b>	<b>4,958.49</b>	<b>5,981.49</b>	<b>85.54%</b>	<b>2,900.00</b>	<b>33.84%</b>	<b>3,081.49</b>	<b>67,355.14</b>	<b>70,293.46</b>	<b>43.04%</b>	<b>60,593.00</b>	<b>31.51%</b>	<b>9,700.46</b>
<b>NET PROFIT/(LOSS)</b>	<b>796.50</b>	<b>(1,365.83)</b>	<b>(19.53%)</b>	<b>3,011.00</b>	<b>35.14%</b>	<b>(4,376.83)</b>	<b>43,828.29</b>	<b>39,853.88</b>	<b>24.40%</b>	<b>71,539.00</b>	<b>37.20%</b>	<b>(31,685.12)</b>